

Sample Tenant Research

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The largest specialty retailer of automotive parts and accessories in the Western United States and one of the largest such retailers in the United States, based on store count. We have the number one market position in 25 of the 28 geographic markets in which we operate, based on store count. As of November 2, 2003, we operate 1,108 stores in 19 states under one fully integrated operating format and three brand names:

Checker Auto Parts

Founded in 1969, with 407 stores in the Southwestern, Rocky Mountain and Northern Plains states and Hawaii

Schuck's Auto Supply

Founded in 1917, with 228 stores in the Pacific Northwest and Alaska

Kragen Auto Parts

Founded in 1947, with 473 stores primarily in California

What We Do

We offer a broad selection of national brand name and generic automotive products for domestic and imported cars and light trucks. Our products include new and remanufactured automotive replacement parts, maintenance items and accessories. Our stores average approximately 7,290 square feet in size and typically offer a store specific mix of between 13,000 and 18,000 stock-keeping units, or SKUs. We also operate a highly efficient network of 32 strategically located depots to provide approximately 75% of our stores an additional 65,000 SKUs on a same-day delivery basis. Through our extensive on-line vendor network, we make available up to an additional 250,000 SKUs on a same-day delivery basis to approximately 75% of our stores and up to 1,000,000 additional SKUs on a next-day delivery basis to substantially all of our stores.

Markets Served

We serve both the do-it-yourself (DIY) and the commercial installer, or do-it-for-me (DIFM), markets. The DIY market, which is comprised of consumers who typically repair and maintain vehicles themselves, is the foundation of our business. Sales to the DIY market represented approximately 83% of our net sales for fiscal year 2002. The DIFM market is comprised of auto repair professionals, fleet owners, governments, and municipalities and accounted for over 65% of the annual sales in the U.S. automotive aftermarket industry in 2001, according to statistics published by the Long Market Resources, Inc. Sales to the DIFM market represented approximately 17% of our net sales for fiscal year 2002. In 1994, we began targeting the DIFM market to leverage our existing store base, fixed costs, inventory, and in-store personnel. We believe we are well positioned to effectively and profitably further penetrate the highly fragmented DIFM market because of our sales force dedicated to DIFM customers, experienced in-store sales associates, high level of customer service, conveniently located stores, efficient depot delivery network, attractive pricing, and ability to provide timely availability of a broad selection of national brand name products.

In March 1998 the Company successfully completed an initial public stock offering, and in December

1998, a secondary offering was successfully completed by certain existing shareholders. The company's common stock trades on the New York Stock Exchange under the symbol "CAO."

Company Growth

Headquartered in Phoenix, AZ, CSK has experienced tremendous growth in the past few years through a combination of acquisitions and an aggressive program of store construction and expansion. In 1997, for example, we acquired 81 Trak Auto stores in southern California, converting them to the Kragen name and product mix. This led to an extremely productive year in 1998, as annual sales broke the \$1 billion barrier for the first time, and the Company opened, expanded, or relocated a total of 130 more stores.

In June of 1999 we added 86 more Checker stores in the Northern Plains states by acquiring the Big Wheel/Rossi Auto Parts, chain. And in October of that same year we completed our acquisition of 194 Al's and Grand Auto Supply stores in Washington, California, Idaho, Oregon, Nevada, and Alaska, solidifying our position as the leading retailer of automotive aftermarket parts and accessories in the Western U.S. To strengthen our position in the Northern Plains states, in April of 2000 the company purchased All-Car Distributors, operators of 21 stores in Wisconsin and 1 in Michigan. These stores now operate under the Checker banner.

Competitive Edge

At CSK Auto, we are focused on developing and operating stores that appeal to customers. Our stores are easy to shop, and we offer a broad selection of brand name products on a timely basis, in convenient locations, and we work hard to create a customer service driven culture. We recognize that offering value to our customers ultimately translates to value for our shareholders. We appreciate your continued support of CSK Auto Corporation.

For more information, take a look at [The CSK Story - a quick video clip](#) about our company. You must have Windows Media Player on your system to play the video.

Maynard Jenkins
Chairman and Chief Executive Officer

CSK Auto, Inc
Corporate Headquarters 645
East Missouri Avenue
Phoenix, Arizona 85012



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Monday, March 1, 2004

CSK Auto Corporation (NYSE: [CAO](#))

645 E. Missouri Ave., Ste. 400 Phone: 602-265-9200
Phoenix, AZ 85012 [\[Map\]](#)
Fax: 602-631-7321

Company Name

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Covered by John MacAyeal

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CSK Auto likes people who look under their own hoods. The retailer of automotive parts and accessories sells mainly to do-it-yourselfers but also to auto professionals. CSK Auto owns about 1,110 stores in about 20 states under the names Checker Auto Parts, Schuck's Auto Supply, and Kragen Auto Parts. The stores carry products for domestic and imported vehicles. The company's purchases of the Big Wheel/Rossi and Al's and Grand Auto Supply chains netted it about 280 stores in 1999. PartsAmerica.com, an online parts retailer run by CSK Auto, [Advance Auto Parts](#), and [Sequoia Capital](#), has ceased operations.

Key Numbers

| | |
|-------------------------------|-------------------------------------|
| Company Type | Public (NYSE: CAO) |
| Fiscal Year-End | January |
| 2003 Sales (mil.) | \$1,506.6 |
| 1-Year Sales Growth | 4.7% |
| 2003 Net Income (mil.) | \$21.8 |
| Employees | 13,210 (3.9%) |

Key People

| | |
|--------------------------|----------------------------------|
| Chairman and CEO | Maynard Jenkins |
| President and COO | Martin Fraser |
| SVP and CIO | Larry Buresh Don |
| SVP and CFO | Watson |

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Industry Information

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Maynard Jenkins, Age 60

Chairman and CEO, \$770,452 salary, \$1,075,413 bonus

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Recent Work Highlights

CSK Auto Corporation

{ 2001: Chairman and CEO, \$707,284 salary

Biography

Maynard L. Jenkins, Jr. became our Chairman of the Board and Chief Executive Officer in January 1997. Prior to joining us, Mr. Jenkins served for ten years as President and Chief Executive Officer of Orchard Supply Hardware, a specialty retailer with 65 stores in California that was acquired by Sears, Roebuck & Co. Mr. Jenkins' 36 years of retail management experience also includes two years as President and Chief Operating Officer of Pay 'N' Save and 15 years at Gemco where, among other positions, he was Vice President and General Merchandise Manager.

Source: Proxy, April 30, 2002

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Martin Fraser, Age 48

President and COO, \$302,867 salary, \$449,473 bonus

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Recent Work Highlights

CSK Auto Corporation

{ 2001: President and COO, \$269,243 salary

Biography

Martin Fraser became our President and Chief Operating Officer in April 2000. Prior to this assignment, Mr. Fraser served as Executive Vice President - Merchandising, Distribution and Commercial. Mr. Fraser began his career with the Company 23 years ago and has served the Company in several executive positions including Sr. Vice President - Merchandising, Transportation, Replenishment, and Marketing. Mr. Fraser holds a B.S. degree in Business Administration from Northern Arizona University, with a double major in management and accounting.

Source: Proxy, April 30, 2002

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Dale Ward, Age 53

EVP, Commercial Operations, \$284,431 salary, \$249,413 bonus

Recent Work Highlights

CSK Auto Corporation
 { 2001: SVP, Store Operations, \$254,182 salary {
 Title held until 2002: SVP, Store Operations

Biography

Dale Ward became our Executive Vice President - Commercial Operations in October 2001, following service as Senior Vice President - Store Operations since March 1997. Prior to that, Mr. Ward served as Executive Vice President and Chief Operating Officer of Orchard Supply Hardware since April 1996. Mr. Ward served as President and Chief Executive Officer of F&M Super Drug Stores, Inc., a drugstore chain, from 1994 to 1995. He also served as President and Chief Executive Officer of Ben Franklin Stores, Inc., a variety and craft store chain, from 1988 to 1993, and as Chairman of Ben Franklin Crafts Inc., a craft store chain, from 1991 to 1993.

Source: Proxy, May 14, 2003

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Fax: 602-631-7321

<http://www.cskauto.com>

Basic Financial Information

| | | |
|-------------------------------------|--------------------|-------------------------------------|
| Fact Sheet | Company Type | Public (NYSE: CAO) |
| People | Fiscal Year-End | January |
| Products/Operations | Financial Filings | SEC |
| Industry | Auditor | PricewaterhouseCoopers LLP |
| Competitors | Investor Relations | Company Web Site |

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Financial Overview

| | |
|-------------------------|---------|
| Last Close 27-Feb-2004 | \$19.28 |
| 52-Week High | \$20.10 |
| 52-Week Low | \$7.75 |
| Basic EPS | \$0.82 |
| Price/Earnings Ratio | 23.51 |
| Current Ratio | 3.09 |
| R&D Expenditures (mil.) | - |
| Ad Expenditures (mil.) | \$25.60 |
| % Owned by Institutions | 82.90% |

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| | 2003 | 2002 | 2001 | 2000 |
|-----------------------------|---------|---------|---------|---------|
| Annual Sales (\$ mil.) | 1,506.6 | 1,438.6 | 1,452.1 | 1,231.5 |
| Annual Net Income (\$ mil.) | 21.8 | (17.2) | 5.0 | 27.4 |



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| | |
|--------------------|-------------------------------------|
| Company Type | Public (NYSE: CAO) |
| Fiscal Year-End | January |
| Financial Filings | SEC |
| Auditor | PricewaterhouseCoopers LLP |
| Investor Relations | Company Web Site |

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Annual Financials

All amounts in millions of

US Dollars

except per share amounts.

Income Statement

| | Jan 03 | Jan 02 | Jan 01 |
|---|---------|---------|---------|
| Revenue | 1,506.6 | 1,438.6 | 1,452.1 |
| Cost of Goods Sold | 765.6 | 750.5 | 730.8 |
| Gross Profit | 741.0 | 688.1 | 721.3 |
| Gross Profit Margin | 49.2% | 47.8% | 49.7% |
| SG&A Expense | 592.6 | 580.1 | 601.9 |
| Depreciation & Amortization | 40.9 | 44.9 | 43.1 |
| Operating Income | 107.5 | 63.1 | 76.3 |
| Operating Margin | 7.1% | 4.4% | 5.3% |
| Nonoperating Income | 0.0 | 0.0 | 0.0 |
| Nonoperating Expenses | 62.3 | 61.6 | 62.4 |
| Income Before Taxes | 40.2 | (22.9) | 5.1 |
| Income Taxes | 14.8 | (8.9) | 0.2 |
| Net Income After Taxes | 25.4 | (14.0) | 4.9 |
| Continuing Operations | 25.5 | (14.1) | 5.0 |
| Discontinued Operations | 0.0 | 0.0 | 0.0 |
| Total Operations | 25.5 | (14.1) | 5.0 |
| Total Net Income | 21.8 | (17.2) | 5.0 |
| Net Profit Margin | 1.4% | -- | 0.3% |
| Diluted EPS from Continuing Operations (\$) | 0.63 | (0.50) | 0.18 |
| Diluted EPS from Discontinued Operations (\$) | 0.00 | 0.00 | 0.00 |
| Diluted EPS from Total Operations (\$) | 0.63 | (0.50) | 0.18 |
| Diluted EPS from Total Net Income (\$) | 0.54 | (0.61) | 0.18 |
| Dividends per Share | 0.00 | 0.00 | 0.00 |

Balance Sheet

| Assets | Jan 03 | Jan 02 | Jan 01 |
|----------------|--------|--------|--------|
| Current Assets | | | |

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| | | | |
|-------------------------|---------|---------|---------|
| Cash | 15.5 | 16.1 | 11.1 |
| Net Receivables | 111.6 | 84.8 | 79.9 |
| Inventories | 650.8 | 619.6 | 621.8 |
| Other Current Assets | 14.9 | 24.2 | 23.8 |
| Total Current Assets | 792.8 | 744.8 | 736.6 |
| Net Fixed Assets | 130.7 | 150.4 | 175.4 |
| Other Noncurrent Assets | 168.5 | 173.3 | 164.9 |
| Total Assets | 1,092.0 | 1,068.6 | 1,077.0 |

Liabilities and Shareholders' Equity

Current Liabilities

| | | | |
|------------------------------|-------|-------|-------|
| Accounts Payable | 164.4 | 157.3 | 199.5 |
| Short-Term Debt | 10.6 | 11.0 | 65.5 |
| Other Current Liabilities | 89.0 | 77.6 | 70.1 |
| Total Current Liabilities | 264.1 | 245.9 | 335.1 |
| Long-Term Debt | 514.4 | 659.9 | 582.4 |
| Other Noncurrent Liabilities | 8.0 | 8.6 | 9.3 |
| Total Liabilities | 789.9 | 914.4 | 937.3 |

Shareholders' Equity

| | | | |
|---------------------------|-------|-------|-------|
| Preferred Stock Equity | 0.0 | 0.0 | 0.0 |
| Common Stock Equity | 302.2 | 154.3 | 139.6 |
| Total Equity | 302.2 | 154.3 | 139.6 |
| Shares Outstanding (mil.) | 45.1 | 32.4 | 27.8 |

Cash Flow Statement

| | Jan 03 | Jan 02 | Jan 01 |
|-----------------------------|--------|--------|--------|
| Net Operating Cash Flow | 35.9 | (7.9) | 32.5 |
| Net Investing Cash Flow | (6.6) | (10.1) | (34.5) |
| Net Financing Cash Flow | (29.9) | 23.0 | 1.4 |
| Net Change in Cash | (0.6) | 5.0 | (0.6) |
| Depreciation & Amortization | 40.9 | 44.9 | 43.1 |
| Capital Expenditures | (9.6) | (12.2) | (33.3) |
| Cash Dividends Paid | 0.0 | 0.0 | 0.0 |

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Quarterly Financials

US Dollars



except per share amounts.

All amounts in millions of

| Income Statement | Quarter Ending Oct 03 | Quarter Ending Jul 03 | Quarter Ending Apr 03 | Quarter Ending Jan 03 | Quarter Ending Oct 02 |
|---|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Revenue | 409.8 | 418.5 | 377.4 | 349.7 | 383.0 |
| Cost of Goods Sold | 208.7 | 215.3 | 192.5 | 167.5 | 192.2 |
| Gross Profit | 201.1 | 203.2 | 184.9 | 182.2 | 190.8 |
| Gross Profit Margin | 49.1% | 48.6% | 49.0% | 52.1% | 49.8% |
| SG&A Expense | 155.1 | 158.5 | 148.7 | 148.8 | 149.4 |
| Depreciation & Amortization | 8.9 | 9.5 | 9.9 | 10.1 | 10.0 |
| Operating Income | 37.1 | 35.2 | 26.3 | 23.3 | 31.4 |
| Operating Margin | 9.1% | 8.4% | 7.0% | 6.7% | 8.2% |
| Nonoperating Income | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Nonoperating Expenses | 12.4 | 13.3 | 13.9 | 14.1 | 14.2 |
| Income Before Taxes | 24.5 | 17.5 | 12.3 | 5.6 | 17.2 |
| Income Taxes | 9.5 | 6.8 | 4.7 | 2.1 | 6.5 |
| Net Income After Taxes | 15.0 | 10.7 | 7.6 | 3.5 | 10.7 |
| Continuing Operations | 15.0 | 10.8 | 7.5 | 3.7 | 10.7 |
| Discontinued Operations | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Total Operations | 15.0 | 10.8 | 7.5 | 3.7 | 10.7 |
| Total Net Income | 15.0 | 10.8 | 7.5 | 3.7 | 10.7 |
| Net Profit Margin | 3.7% | 2.6% | 2.0% | 1.1% | 2.8% |
| Diluted EPS from Continuing Operations (\$) | 0.33 | 0.24 | 0.17 | 0.08 | 0.24 |

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StockScreener

| | | | | | | |
|--------------------|--|------|------|------|------|------|
| Tools | Diluted EPS from Discontinued | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Profile View | Operations (\$) | | | | | |
| Search For Reports | Diluted EPS from Total Operations (\$) | 0.33 | 0.24 | 0.17 | 0.08 | 0.24 |
| Wireless Access | Diluted EPS from Total Net Income (\$) | 0.33 | 0.24 | 0.17 | 0.08 | 0.24 |
| Print This Page | Dividends per Share | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

| Balance Sheet | Quarter Ending Oct 03 | Quarter Ending Jul 03 | Quarter Ending Apr 03 | Quarter Ending Jan 03 | Quarter Ending Oct 02 |
|---|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| Assets | | | | | |
| Current Assets | | | | | |
| Cash | 46.9 | 36.0 | 14.9 | 15.5 | 15.2 |
| Net Receivables | 111.1 | 105.0 | 109.6 | 111.6 | 103.0 |
| Inventories | 684.1 | 684.7 | 681.3 | 650.8 | 659.4 |
| Other Current Assets | 19.2 | 17.8 | 16.0 | 14.9 | 16.8 |
| Total Current Assets | 861.2 | 843.6 | 821.8 | 792.8 | 794.4 |
| Net Fixed Assets | 122.5 | 124.4 | 128.7 | 130.7 | 133.8 |
| Other Noncurrent Assets | 160.3 | 161.5 | 167.3 | 168.5 | 170.0 |
| Total Assets | 1,144.0 | 1,129.5 | 1,117.8 | 1,092.0 | 1,098.1 |
| Liabilities and Shareholders' Equity | | | | | |
| Current Liabilities | | | | | |
| Accounts Payable | 155.0 | 183.1 | 181.8 | 164.4 | 175.1 |
| Short-Term Debt | 12.6 | 14.6 | 12.4 | 10.6 | 10.1 |
| Other Current Liabilities | 110.7 | 90.5 | 96.7 | 89.0 | 81.3 |
| Total Current Liabilities | 278.3 | 288.2 | 290.9 | 264.1 | 266.4 |
| Long-Term Debt | 494.5 | 499.3 | 503.4 | 514.4 | 523.5 |
| Other Noncurrent Liabilities | 6.9 | 6.7 | 7.5 | 8.0 | 8.0 |
| Total Liabilities | 793.0 | 805.6 | 808.1 | 789.9 | 799.7 |
| Shareholders' Equity | | | | | |
| Preferred Stock Equity | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Common Stock | 351.1 | 323.9 | 309.7 | 302.2 | 298.5 |

Equity

| | | | | | |
|--------------------|-------|-------|-------|-------|-------|
| Total Equity | 351.1 | 323.9 | 309.7 | 302.2 | 298.5 |
| Shares | | | | | |
| Outstanding (mil.) | 46.3 | 45.4 | 45.1 | 45.1 | 45.1 |

| Cumulative Cash Flow Statement | Quarter Ending Oct 03 | Quarter Ending Jul 03 | Quarter Ending Apr 03 | Quarter Ending Jan 03 | Quarter Ending Oct 02 |
|---|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|
| Net Operating Cash Flow | 59.1 | 45.5 | 15.7 | 35.9 | 20.9 |
| Net Investing Cash Flow | (13.1) | (6.5) | (1.5) | (6.6) | (2.0) |
| Net Financing Cash Flow | (14.6) | (18.5) | (14.9) | (29.9) | (19.8) |
| Net Change in Cash | 31.3 | 20.5 | (0.7) | (0.6) | (0.9) |
| Depreciation & Amortization | 8.9 | 9.5 | 9.9 | 10.1 | 10.0 |
| Capital Expenditures | (10.6) | (4.8) | (0.6) | (9.6) | (5.7) |
| Cash Dividends Paid | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |

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Phoenix, AZ 85012 ([Map](#))
Fax: 602-631-7321

Phone: 602-265-9200

Company Name

csk

<http://www.cskauto.com>

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Income Statement

| Year | Revenue (\$ mil.) | Net Income (\$ mil.) | Margin | Net Profit | Employees |
|--------|----------------------|-------------------------|--------|------------|-----------|
| Jan 03 | 1,506.6 | 21.8 | 1.4% | 13,210 | |
| Jan 02 | 1,438.6 | (17.2) | -- | 13,750 | |
| Jan 01 | 1,452.1 | 5.0 | 0.3% | 13,750 | |
| Jan 00 | 1,231.5 | 27.4 | 2.2% | 14,810 | |
| Jan 98 | 1,004.4 | 20.7 | 2.1% | 10,550 | |
| Jan 97 | 793.1 | (0.8) | -- | 9,725 | |
| Jan 96 | 718.4 | (23.5) | -- | 9,600 | |
| Jan 95 | 688.1 | (9.1) | -- | 8,200 | |
| Jan 94 | 645.4 | 8.0 | 1.2% | - | |
| | | (0.6) | -- | - | |

Stock History

| Year | Stock Price (\$) | | | | P/E | | Per Share (\$) | | |
|--------|------------------|-------|-------|-------|------|-----|----------------|------|------------|
| | FY | FY | FY | Close | High | Low | Earns. Div. | | Book Value |
| Jan 03 | 17.50 | 8.05 | 9.94 | 10.48 | 28 | 13 | 0.54 | 0.00 | 6.69 |
| Jan 02 | 5.12 | 9.29 | 16.75 | 2.50 | -- | -- | (0.61) | 0.00 | 4.77 |
| Jan 01 | 6.00 | 37.38 | 11.06 | 11.69 | 93 | 14 | 0.18 | 0.00 | 5.01 |
| Jan 00 | 34.63 | 19.44 | 33.75 | | 38 | 11 | 0.96 | 0.00 | 4.83 |
| Jan 99 | | | | | 35 | 20 | 0.75 | 0.00 | 3.80 |
| Jan 98 | - | - | - | - | -- | -- | (0.04) | 0.00 | (3.93) |
| Jan 97 | - | - | - | - | - | - | - | - | --- |
| Jan 96 | - | - | - | - | - | - | - | - | - |
| Jan 95 | - | - | - | - | - | - | - | - | --- |
| Jan 94 | - | - | - | - | - | - | - | - | --- |

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2003 Year-End Financials

| | |
|------------------|--------|
| Debt Ratio | 170.2% |
| Return on Equity | 7.2% |
| Cash (\$ mil.) | 15.5 |



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03/01/04 10:41:47

NYSE \$19.63 0.35

1.82%

[People](#)

Prev Close

19.2800 Open

19.3300

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0.0000 Bid Size

0

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Ask

0.0000 Ask Size

0

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High

19.6400 52 Wk High

20.1000

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Low

19.3200 52 Wk Low

7.7500

29,600

Pricing delayed 20 minutes.



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Latest

P/E

S&P 500

Price/Book

39.0

Price/Sales

3.50

Price to Cash Flow

1.69

EPS

18.6

Dividend Rate

0.93

ROE

0.59

Debt/Equity

9.2

1.00

Company Snapshot

Annual Financials

Tools

- Quarterly Financials
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- Stock Quote Stock
- Chart Market Data
- Earnings Estimates
- ValuEngine Analysis

- Comparison Data
- Competitive
- Landscape IPO
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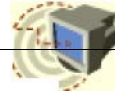
Key Measures (02/27/04)

12 Months / Most Recent Quarter

| Company | Industry |
|---------|----------|
| 23.5 | 22.7 |
| 2.55 | 5.97 |
| 0.58 | 1.08 |
| 11.9 | 13.7 |
| 0.82 | 2.02 |
| 0.00 | 0.04 |
| 10.5 | 27.9 |
| 1.41 | 1.43 |

CSK Auto Corporation
- Detailed Quote -
Hoover's Online

| | | |
|------------------------------------|--------------------------------|--------|
| Profile View | Dividend Reinvestment Plan | NO |
| Search For Reports | Last Reported Ex-Dividend Date | NA |
| Wireless Access | Dividends Paid per Share | 0.00 |
| Print This Page | Shares Out 12/15/03 | 16.15 |
| | Market Cap. (mil) 02/27/04 | 895.55 |
| | Last Stock Split Factor | NA |



Pricing Momentum for CAO as of 02/27/04

| | |
|---|--------|
| Price Change Last 10 Days (%) | (3.40) |
| This Week's Momentum | 108 |
| 10 Week Moving Avg. | 19.20 |
| Prior Week's Momentum | 117 |
| Latest Close As of 5 Day Average (%) | 101 |
| Latest Close As of 10 Day Average (%) | 100 |
| Price Change vs. Market This Week | 139 |
| Total Volume Last 10 Days (000s) | 1,790 |
| Daily Volume As of 10 Day Ave. Volume (%) | 144 |
| 20 Day Volume Moving Average (000s) | 293 |

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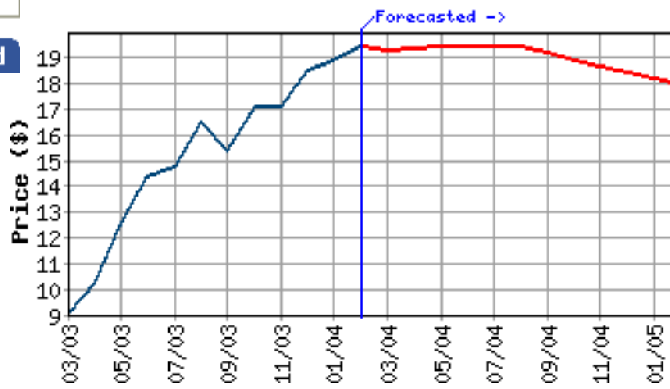
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ValuEngine Forecast Chart



ValuEngine Assessment

Today's Fair Value 13.40

Assessment CAO is 46.48%

overvalued

<http://www.cskauto.com>

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Ticker Information

Last Trade 19.63

Change 0.35

Volume 30,000

Industry Retailing - Goods

Sector Consumer Services

ValuEngine Forecast

| | Target Price | Expected Return |
|----------|--------------|-----------------|
| 1 Month | 19.31 | 0.17% |
| 3 Months | 19.46 | 0.94% |
| 6 Months | 19.46 | 0.94% |
| 1 Year | 18.02 | -6.51% |
| 2 Years | 17.49 | -9.27% |
| 3 Years | 17.42 | -9.64% |

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Investors

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Available research reports on CSK Auto Corporation

ValuEngine Quantitative Valuation Report: Forecasts, market valuations, comparables, quantitative summary and financials. Based on proprietary Academic Valuation models.

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ValuEngine Summary Report: Quantitative data, forecast report. Based on Academic Valuation models.






OptionSmart Technical Analysis Report: Comprehensive multilevel analysis, including sector/industry/sub-industry perspective. Daily and weekly technical charts flagged with trading signals. Based on real predictive accuracy of technical indicators.

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Sector Data Company Profile Report: The Company Profile Report includes the following: * Overview of how the Company products/services map in the Hierarchy * Business Description * Chart * Company Highlights * Products/Services - detailed categorization with tradenames * Key Financials/Ratios * Major Competitors defined by Company * Major Customers defined by Company * Strategic Partners defined by Company * Revenue by Geography * Revenue by Operating Division

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Comparison Data

| | | Company | Industry ¹ | Market ² |
|----------------------------|--|---------|-----------------------|---------------------|
| Profitability | | | | |
| | | 49.60% | 45.30% | 47.92% |
| Gross Profit Margin | | 3.86% | 8.07% | 5.37% |
| Pre-Tax Profit Margin | | 2.38% | 5.04% | 2.48% |
| Net Profit Margin | | 10.5% | 27.9% | 5.0% |
| Return on Equity | | 3.2% | 7.2% | 0.8% |
| Return on Assets | | 4.4% | 11.5% | 2.4% |
| Return on Invested Capital | | | | |

| | | Company | Industry ¹ | Market ² |
|--------------------------------------|-------------------------------------|---------|-----------------------|---------------------|
| Valuation | | | | |
| Price/Sales Ratio | | 0.58 | 1.08 | 1.47 |
| Price/Earnings Ratio | | 23.51 | 22.75 | 59.50 |
| Price/Book Ratio | | 2.55 | 5.97 | 2.94 |
| Price/Cash Flow Ratio | | 11.90 | 13.72 | 16.80 |
| Operations | | | | |
| | Company Industry¹ | | | |
| | Market² | 25.71 | 11.15 | 59.51 |
| | | 1.2 | 1.8 | 7.5 |
| Days of Sales Outstanding | | 308 | 196 | 48 |
| Inventory Turnover | | 1.4 | 1.4 | 0.3 |
| Days Cost of Goods Sold in Inventory | | 14.5 | 33.0 | 6.1 |
| Asset Turnover | | 38.4% | 37.5% | - |

Financial Net Receivables

Current Ratio Turnover Flow Effective Tax Rate

| | | Company | Industry ¹ | Market ² |
|--|--|---------|-----------------------|---------------------|
| Quick Ratio | | | | |
| | | 3.09 | 1.49 | 1.37 |
| | | 0.6 | 0.2 | 1.0 |
| Leverage Ratio Total | | 3.26 | 3.90 | 6.05 |
| Debt/Equity Interest | | 1.44 | 1.48 | 1.45 |
| Coverage Per Share | | 2.10 | 4.90 | 1.90 |
| Data (\$) | | | | |
| Revenue Per Share | | | | |
| | Company Industry¹ Market² | | | |
| | Per Share | 33.49 | 42.70 | 19.47 |
| Fully Diluted Earnings from Total Operations | | 0.82 | 2.02 | 0.48 |
| Dividends Per Share | | 0.00 | 0.04 | 0.41 |
| Cash Flow Per Share | | | 1.62 | 3.35 |
| | | | | 1.70 |

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- Stock Screener

Tools

| | | | | |
|---------------------------|----------------------------|--|--------|---------|
| Working Capital Per Share | 12.55 | 5.01 | 2.06 | |
| Profile View | Long-Term Debt Per Share | 10.65 | 11.03 | 10.09 |
| Search For Reports | Book Value Per Share | 7.56 | 7.70 | 9.70 |
| Wireless Access | Total Assets Per Share | 24.63 | 30.04 | 58.74 |
| Print This Page | | | | |
| | Growth | Company Industry¹ Market² | | |
| | 12-Month Revenue Growth | 4.3% | 0.9% | 2.7% |
| | 12-Month Net Income Growth | 58.1% | 14.3% | 45.2% |
| | 12-Month EPS Growth | 39.0% | 16.1% | 50.0% |
| | 12-Month Dividend Growth | - | 0.0% | 0.0% |
| | 36-Month Revenue Growth | 2.3% | 6.9% | 1.3% |
| | 36-Month Net Income Growth | - | 37.5% | (22.7%) |
| | 36-Month EPS Growth | - | 31.7% | (23.3%) |
| | 36-Month Dividend Growth | - | (8.6%) | 0.7% |

¹Industry: Auto Parts Stores
[Industry classifications](#) are from [Media General Financial Services, Inc.](#)

² Public companies trading on the New York Stock Exchange, the American Stock Exchange, and the NASDAQ National Market. [Data Definitions](#)

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Date Went Public Filing

Mar 12, 1998 Dec

Date Proposed Offer Price

24, 1997 \$19.00 to

Actual Offer Price First

\$21.00 \$20.00

Day Open First Day Close

\$23.00

Shares Offered (mil.)

\$23.56

Offering Amount (mil.)

7.50

Post-Offering Shares (mil.)

\$150.00

26.61

Underwriters

Donaldson, Lufkin & Jenrette Securities Corporation
Furman Selz
Lehman Brothers
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